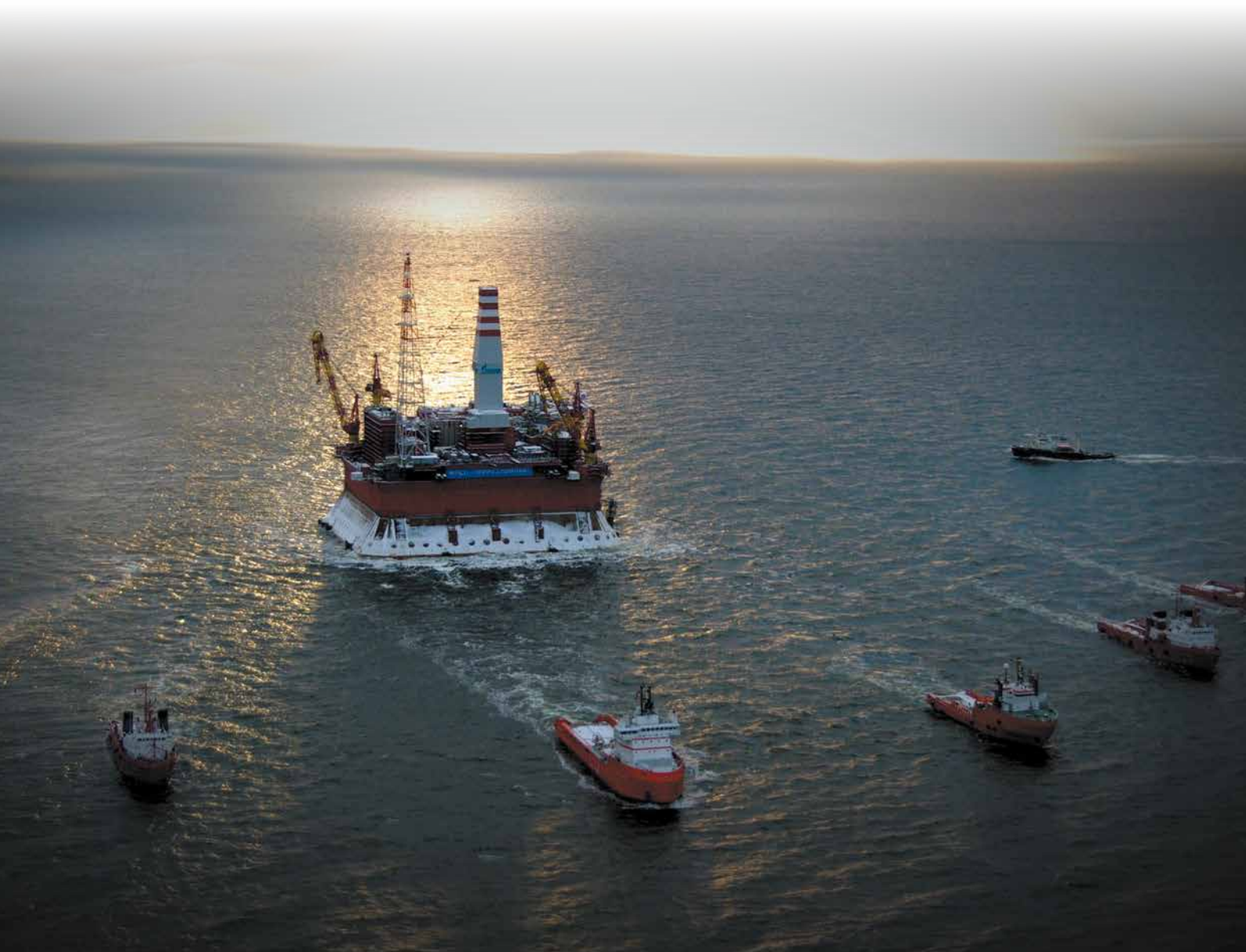


# End to End Services for the OIL & GAS Industries

## Offshore and Onshore Projects



# Your link to the world of oil & gas



## Vessel Chartering

Our chartering department is able to provide the right Offshore Service Vessels (OSV) and/or the most sophisticated and versatile vessels in the marine industry, meeting the highest safety, environmental and comfort standards. Steder Group is a longstanding partner to the offshore energy industry by being committed to supporting the oil and gas operators in Black Sea.

- Cost-aware purchasing
- Experts in Supply Boat and Offshore Agencies
- Midstream / Offshore operations
- Temporary Importations of cargoes and vessels
- Special Project and Special Cargo handling / Supercargo services
- Regular visits on board - at least twice a day for vessels in port
- Expatriate presence in most locations
- Expedient Financial Closure of your Port Calls
- A wide range of Husbandry Services.
- Ship provisions.

## Husbandry Agency

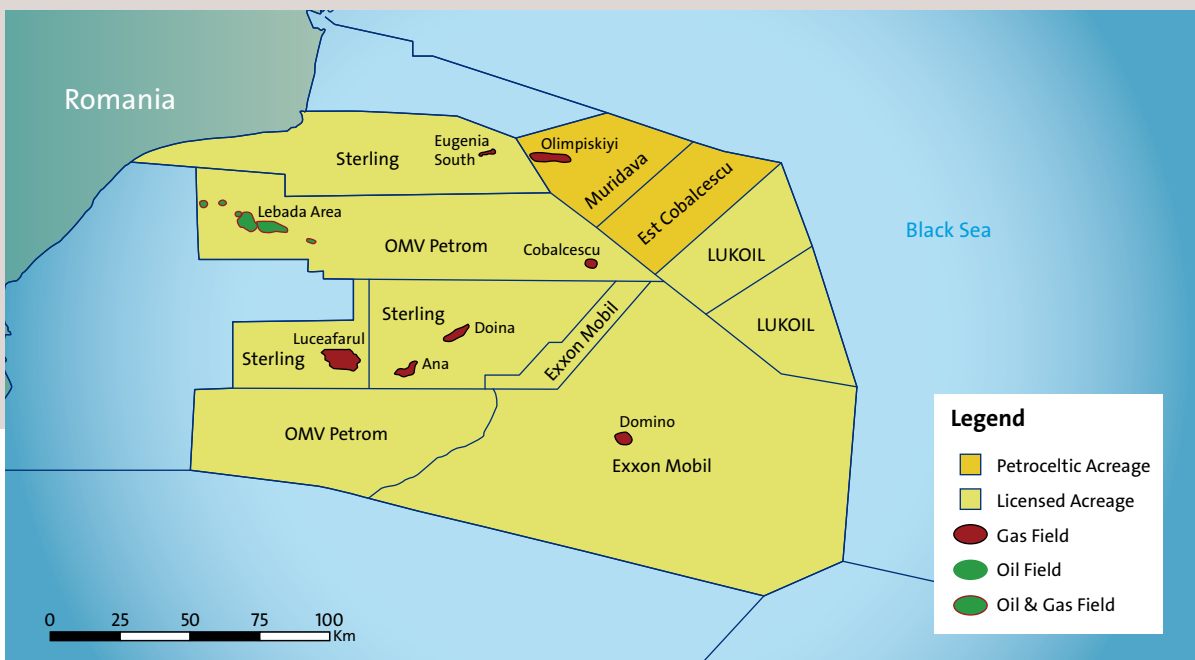
Our Agency department is experienced with both Oil & Gas- and Project-clients and has an excellent understanding with the local authorities in all areas that we operate in.

## Freight Forwarding

Being an international freight forwarding group, we can react to the customer's specific requirements immediately.

## Vessel Agency Expertise:

- Competitive Disbursements Accounts, accurate Pro-Forma D/A's





## Logistics

- *Offshore Supply Base Management* – We ensure that equipment and materials from a diverse range of suppliers get to the intended production asset or drilling rig. We manage heavy load out and bulk freight, warehousing and packing, quayside and waste operations utilizing the locally available infrastructure and third party providers where necessary.
- *Mobilization / Demobilization* – We schedule, coordinate, and track the movement and storage of equipment. Our logistical support for mobilization and deployment operations includes material management, movements, equipment readiness, and facilities management.
- *Emergency & Express Logistics* – We offer tailored shipping solutions for everything that is urgent. Quick, flexible, totally reliable and at your disposal around the clock.
- *As an IATA agent*, Steder Group Logistics offers a complete range of air freight services with internationally recognized quality and speed. With our robust global air freight network, we cover your businesses and markets anywhere in the world – from pick up at origins, multiple consolidation, customs clearance, through to door-to-door delivery to end customers.
- *Spare Parts Logistics* – We understand that rapid delivery of the required components is especially very important. We deliver components and spare parts by any meaning: air freight, haulage, or maritime.
- *Customs Formalities* – We have developed professional and customized solutions for our customers, including: Fiscal representation, VAT registration and more.
- *Staff Logistics* – We have a qualified team with many years of experience in the demanding Oil & Gas sectors: emergencies, costs associated with slightest delay, missing document, etc. We provide passenger reception at ports and airports in collaboration with immigration and health service. We arrange local transport to destination: hotel, office, ship or site, with provision of launches/shuttles in the event of offshore transfer. We are organizing hotel reservations, appointment scheduling, provision of vehicles, long-term accommodation, offices, etc.





# Danube River Freight

The advantage of river transportation is the relatively low cost (second lowest unit cost after pipeline transportation thanks to relatively big transported volumes, in case of optimal water level up to 3000 tons), while its disadvantage is that navigability of the River Danube is influenced significantly by water levels and weather conditions. Our main responsibilities are ensuring the safe, reliable, effective, cost conscious, environmentally sustainable operation of all logistics activities.

Over the years we have been executing many shipments from Danube River ports to almost any destination worldwide including freight forwarding for Caspian Sea, Red Sea, Gulf Zone and other sensible areas. We have around the clock supervision and we can trace the movements of all your cargo. Last year we have organized several shipments of oil and gas drilling rigs by establishing a reliable network in order to be able to offer very complex multimodal shipments by vessel and transshipment on trucks and low beds to final destinations.





# 3D Seismic Surveys in Black Sea

In December 2013, the StederGroup has been appointed as logistics provider and ships agency in Constanta port for two platform supply vessels named m/v Bourbon Petrel and m/v Bourbon Fulmar that were supporting the CGG Symphony seismic vessel by carrying out refueling operations, inline

bunkering, towing operations, and crew rotations. Also, we have been nominated by CGG Services France to handle all husbandry agency services for their vessel mentioned above for all the surveying project. By the end of program, we have received the best rating from Bourbon Offshore Greenmar and CGG Services.



# Subcontractor for Oil & Gas Operators

For almost 17 months, we have been actively working as subcontractor for Lukoil Overseas Atash BV – Bucharest branch who was drilling in Black Sea continental platform. The drilling area was located at about 170 km away from the coast, where the depth of the sea is about 700 meters. The well was drilled to a depth of 2,700 meters from the semi-submersible drilling rig Trans Ocean Development Driller II. It was stated that success

of the Lira-1X well will reduce the risk for further exploration on a series of prospective sites with significant potential reserves, located both close to the Lira structure and in other parts of the block. The future program works will include drilling an additional well at the Lira and the reprocessing of seismic data to confirm the size of the discovery and precise assessment of its potential hydrocarbon reserves.





# Onshore Drilling Logistics

Steder Group Logistics is in a position to support operating companies in setting up and managing their Onshore Drilling Campaigns. We know in advance what problems to expect and what aspects of the project need extra attention in order to avoid problems and delay of the operations.

## We offer specialized services such as:

- Supply base services and facilities support for onshore exploration, drilling and production operations.
- Planning and management of logistics support services for onshore projects.
- Project management.
- Procurement and management services.
- Warehousing and storage services, including warehousing management and dangerous goods storage.
- Inventory management.
- Receiving and consolidation of goods and materials.
- Tubular and casing management and storage.

## Comprehensive freight transport services including:

- Dangerous goods transport.
- Specialized bulk transport, including mud logistics, water, cement, drilling powder and liquids.
- Heavy lift and over dimension road transport.
- Provision of management, labor, cranes, stevedoring and trained personnel to provide a seamless interface between road and sea transport services.
- Customs & border services.
- Quarantine management, including inspection, preparation and packing.
- Roll-on, roll-off facilities.



# Our QHSE Policy

At Steder Group Logistics we have an unwavering commitment to quality, health, safety and environmental management.

**Our long-term business success relies on:**

- Providing high standards of customers service.
- Meeting our legal obligations, codes of practice and standards.
- Protecting the health and safety of people who work for us and receive our services.
- Protecting the environment everywhere we operate.

Each person who works for us is accountable for compliance with our QHSE management system. Furthermore, those who provide goods and services to Steder Group Logistics must comply with their own legal obligations as well as our organization's policies and requirements.



**We achieve our goals and commitment to effective QHSE management by:**

- Having established an effective, integrated QHSEMS with continuous improvement.
- Having the right tools for managing QHSE across the organization.
- Certification to and complying with our QHSE and logistics standards, codes and legal requirements.
- Setting high standards and goals for QHSE and monitoring our performance.
- Holding ourselves and our contractors and suppliers accountable for QHSE performance.
- Being 'always ready' to meet business and customer needs and respond to emergencies quickly and effectively.
- Sharing relevant and timely information about our activities with our people, clients, contractors and suppliers.
- Supporting and building long term relationships with customers and communities.

As part of our commitment to QHSE, this policy is visibly displayed in all our offices and facilities. It is also communicated to all employees, contractors, suppliers and other appropriate outside parties. This policy will be reviewed periodically to ensure it remains relevant, appropriate and aligned with our core business values.





**Steder Group Logistics SRL**

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